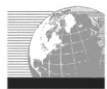




EL PASO'S FOREIGN-TRADE ZONE No. 68



**FOREIGN-TRADE
ZONE Nº 68**

El Paso International Airport



**El Paso
INTERNATIONAL AIRPORT**





What is a Foreign-Trade Zone

- ✓ A secure area located in or near a Port of Entry, legally outside the U.S. Customs territory, where foreign and domestic goods can be brought for storage, manipulation, manufacturing and/ or distribution, without a formal Customs entry or payment of Customs duties.
- ✓ Legally outside the U.S. Customs Territory
- ✓ FTZ Board has authority to approve manufacturing activity based on public interest

What can you do in a Foreign-Trade Zone?

- Assemble
- Destroy
- Exhibit
- Repair
- Repackage
- Store
- Test and inspect
- Manufacture





What Markets can use the Zone?



- Aerospace vehicles & components
- Apparel & Textile products
- Automotive parts and components
- Consumer Electronics (computers, printers, cell phones, cable decoders, LCD & Plasma TVs, vacuum cleaners)
- Food products
- Green technology (solar, wind, electric)
- Medical supplies & equipment
- Metals & minerals
- Petroleum products (gasoline, jet fuel)
- Plastic and rubber products
- Pharmaceutical products





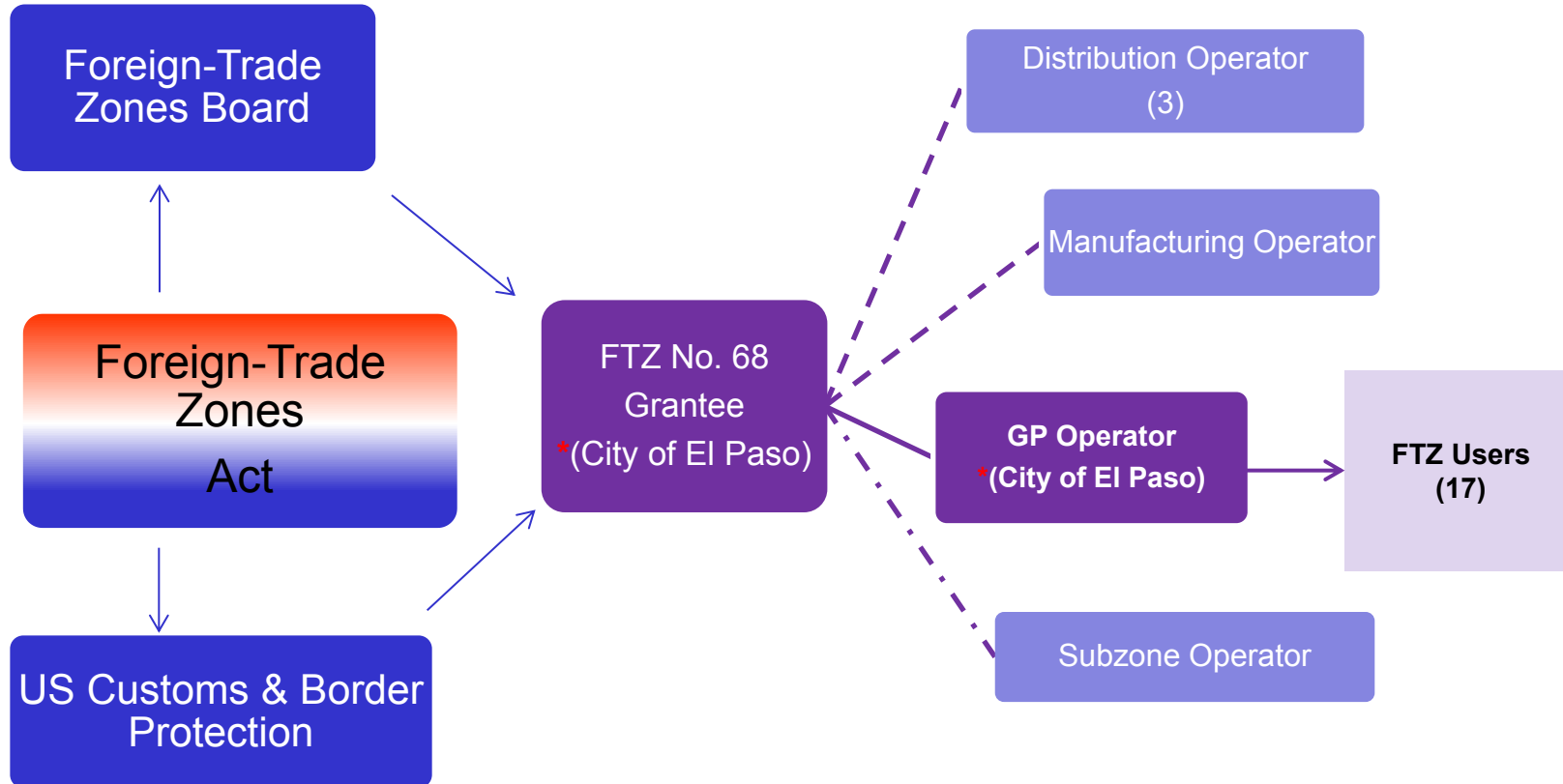
Benefits to Businesses

- ✓ Duty Deferral: Provide cash flow savings, reduce cost on seasonal goods
- ✓ Duty Elimination: Goods re-exported or destroyed
- ✓ Duty Reduction (Inverted Tariff Relief) in manufacturing zones
- ✓ No state or local Ad Valorem on foreign merchandise: Avoid Taxes
- ✓ Direct Delivery: Allows direct shipment from port & logistical savings
- ✓ Weekly Entry & Weekly Export: Streamlined procedures & logistical savings
- ✓ Avoid Customs Fines & Seizures: Goods without marking, visa or quota documentation can be admitted into the zone
- ✓ No Duty on Waste, Labor, Overhead and profits
- ✓ Reduced Bond & Brokerage Cost





Authority Structure – FTZ No. 68



*Coordination with Participating Government Agencies that affect FTZ activity: Census Bureau, Food & Drug Adm., EPA, Fish & Wildlife, CPSC, DOT, ATTTB, DOE, US Commercial Service, State Dept. Also, coordination with state & local agencies, and NGOs.



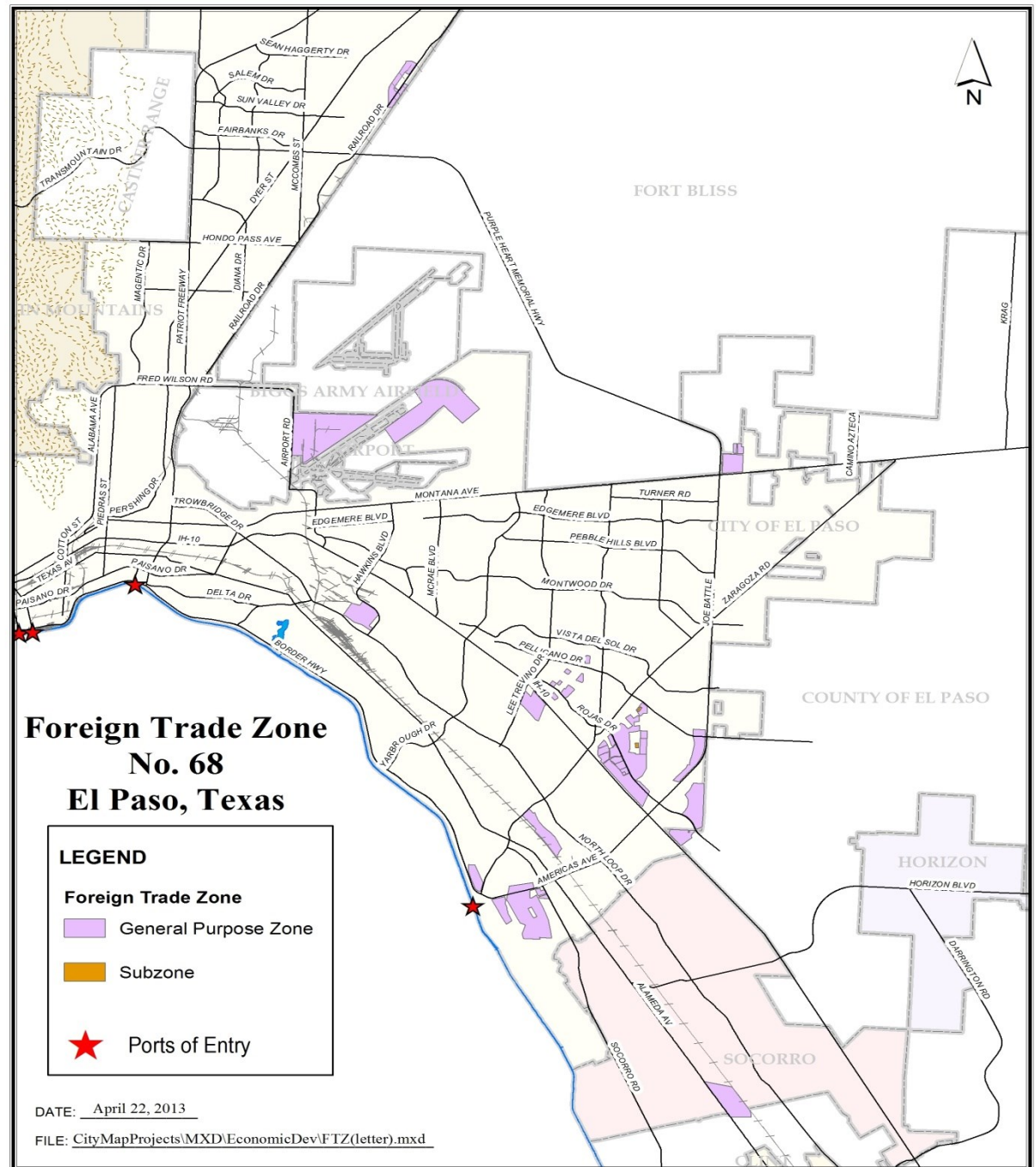
Overview - El Paso's FTZ

- Over 3,400 acres of FTZ designation in five regional sites, most within numerous industrial parks:
 - Butterfield Trail Industrial park
 - Americas Industrial Park
 - Copperfield Industrial Park
 - East 10 Industrial Park
 - Premier 5 Industrial Park
 - Saab Development Park
 - Ysleta Industrial Park
 - Global Reach Science & Technology
 - Pan American Industrial Park
 - BW Business Park
 - Five Star International Business Park
 - Public Service Board Park
 - Vista de Sol Industrial Park



- Site 1, Airport – 1,065 acres
- Site 2, Mission Valley – 797 acres
- Site 3, East Region – 1,356 acres
- Site 4, Central Region – 130 acres
- Site 5, Northeast Region – 95 acres

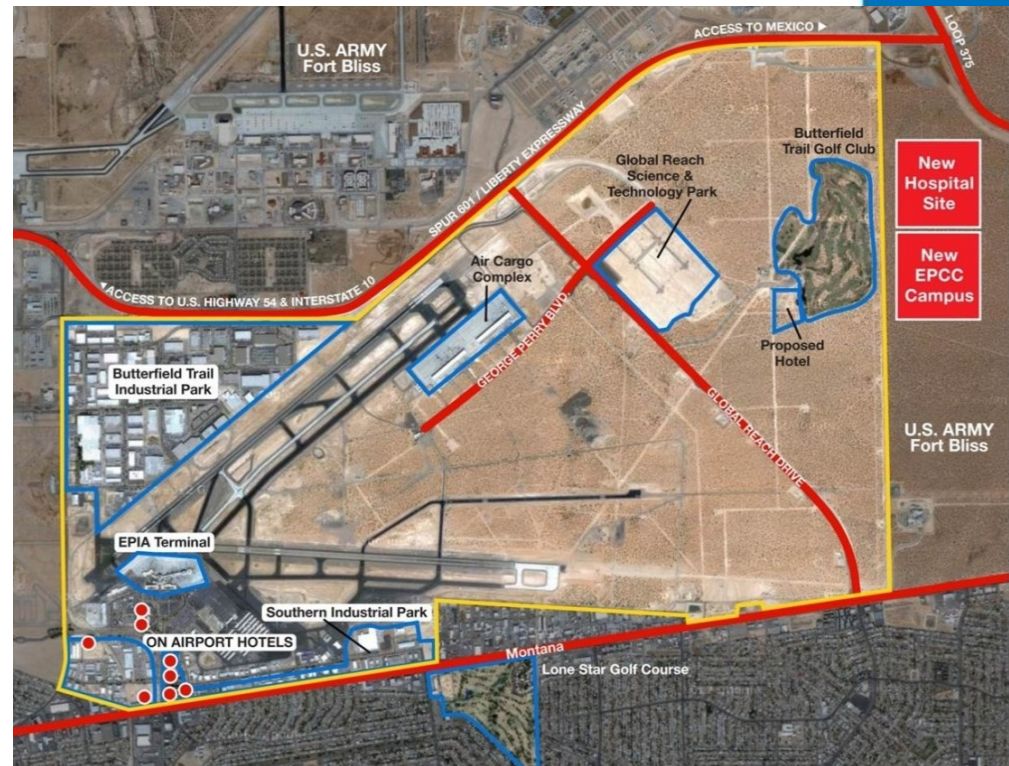
<http://home.elpasotexas.gov/ftz/map.php>



Where is the home of FTZ No. 68

International Trade Processing Center

- The region's only one stop shop for international trade-- it houses:
 - US Customs & Border Protection
 - FTZ No. 68 Administrative Office
 - EPIA's Perishables Center
 - Federal Inspection Area for Cargo





FTZ No. 68 - Services / Support

Direct Services as GP Operator

- FTZ Training seminars – FTZ Operations , Brokers seminar
- Regulatory Compliance
 - FTZ Document Processing – support Customs document processing, inventory control reconciling.
 - Compliance audits of Users & annual reporting to federal agencies
- Liaison with federal agencies- Representation with CBP on fines/penalties mitigation
- E-214 admission system - free to FTZ Users

Cooperation & Start-up Support as Grantee

- Business development – Distribution & Manufacturing activation, and regional coordination & promotion
- Liaison with US Foreign-Trade Zones Board
- Coordination with FTZ consultants on applications to the FTZ Board





FTZ No. 68 - Business Development & Promotion

INTERNATIONAL TRADE STARTING POINT

- Export Forum – Networking, Information on exporting & FTZ
- City's trade mission organizer - promotes export-focused trade missions for the purpose of growing El Paso exports and creating jobs
- Foreign Trade Promotion – Foster international cooperation & regional economic development



CITY OF EL PASO • EL PASO INTERNATIONAL AIRPORT • FTZ No. 68

Trade & Investment Mission:

BARCELONA
SPAIN 2013
OCTOBER 19TH - 24TH



Deadline to confirm your participation to Barcelona's Trade Mission
August 31st, 2013

Please submit your registration form before the deadline date.
Contact Carolina Vela- FTZ Coordinator to register. 915-771-6016

The Mission to Barcelona is organized by Foreign Trade Zone No. 68, a division of the El Paso International Airport and the City of El Paso's Economic Development Division.

A Visa is not required for U.S. or Mexican citizens visiting Spain for business or tourist purposes if staying less than 90 days.

Ready To Go Global?

Join us on a trip to Barcelona to obtain a better market perspective and establish contacts with potential international buyers and suppliers. The intent of the trade and investment mission is to explore possibilities of partnerships through increased trade, intelligence, and resources between participating countries as well as to establish the El Paso region as a premier gateway for foreign investment. The mission allows our region to explore business, educational and cultural opportunities as a result of face-to-face meetings with decision-makers in Barcelona.



For Further Information, please contact:
Mayra De La Canal (915) 540-4478 or Carolina Vela (915) 771-6016



FOREIGN-TRADE
ZONE NO 68
El Paso International Airport



El Paso International Airport





Why El Paso's FTZ No. 68?

- **Innovative**

- FTZ 68 participated in the national pilot for Weekly Entry
- FTZ website promotes its national & international credibility & rankings
- Hybrid business model provides industry with more options for setting up a zone in a shorter time frame than other FTZs

- **“Best Practices”**

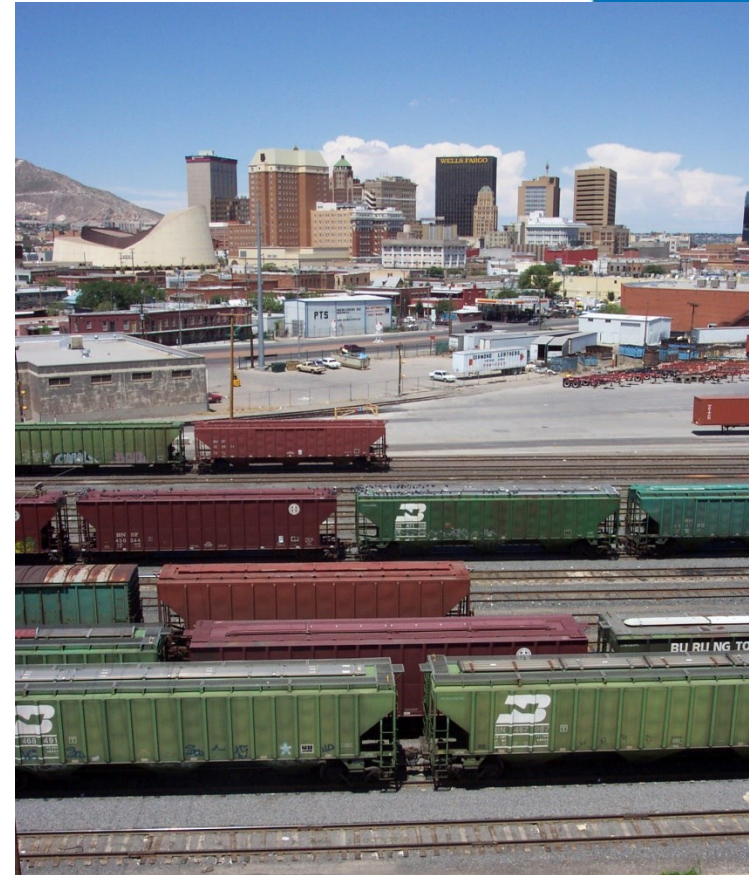
- FTZ training seminar– Improves compliance for FTZ Users
- E-214 admission – streamlines inbound transactions
- **FTZ 68 has been training customs brokers for the last 10 years helping to keep zone customers in compliance**
- **One of only five grantees with an Accredited Zones Specialist (among 170 active Grantees)**





Manufacturing Business Incentive (MBI)

- The MBI is an incentive created to help manufacturing businesses. **Available only in El Paso.**
 - What Does it Do: Reduces Start-up Cost:
 - Grantee application fee is waived.
 - Grantee activation fee is waived.
 - Grantee annual fee and transactions fees, if applicable, are waived for first year.
 - Receive start up support from FTZ No. 68 Grantee/Operator. FTZ Operations Training fees are also waived for up to four (4) key employees.





KEY MEASURES

- ❑ FTZ No. 68 contributed with 1,200 direct jobs to the El Paso economy in 2013
- ❑ FTZ businesses had over 2.6 million sq. ft. of activated FTZ space, while occupying over 3.8 million sq. ft. of industrial space
- ❑ FTZ No. 68 received over \$5.5 billion of merchandise, and exported over \$2.6 billion (this made up over 10% of all exports from the Port of El Paso)
- ❑ In 2013, the zone saw a combined \$10.6 billion of goods pass through

For More information visit www.elpasotexas.gov/ftz



**FOREIGN-TRADE
ZONE Nº 68**

El Paso International Airport

501 George Perry Suite I, El Paso TX 79925 | 915.771.6016





RECOGNITIONS

- Ranked # 2 in Top 25 US Foreign Trade Zones, by Global Trade magazine (Sept./Oct. 2013)
- Achievements in FTZs, Excellence Award in Economic Development by Business Facilities Magazine, 2013
- Ranked # 28 Best Airport Zones among the “Top 50 Global Free Zones of the Future 2012/13”, by fDi Magazine in 2012
- Recognized with the Export Achievement Award by the National Association of Foreign-Trade Zones, NAFTAZ Annual Conference, Sept., 2012 in San Diego, CA





Interload Forwarding, LLC dba
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BOSCH



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Thank you

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